

U.S. Healthcare Usage In 2019

- 1% of the population used 21% of all healthcare services.
- 5% of the population used 49% of all healthcare services.
- 20% of the population used 81% of all healthcare services.

AMERICAN HEALTH CARE FACTS:

- The average individual in America paid \$780 per month &the average family pays \$2,000 per month for traditional marketplace Health Insurance in 2022
- The #1 reason for bankruptcies is due to medical issues and bills
- Fifty-seven percent of American adults have been surprised by a medical bill that they thought would have been covered by insurance, according to the University of Chicago NORC Survey.
- 80% of employees named health care one of the most important benefits. (Healthleaders)
- 88% of employees would consider taking a lowerpaying job with better health benefits. - (Fractl)
- 86% of workers state that competitive benefits are a significant advantage when it comes to choosing a job. (Harris Poll)
- Employees are up to 71% more likely to stay if they participate in a robust employer health plan. (Journal of Occupational and Environmental Medicine)

WHAT IS THE MOST IMPORTANT FACTOR YOU CONSIDER WHEN PICKING A HEALTH PLAN?

- 34% Monthly Premiums I Can Afford
- 30% Affordable Copays and Deductibles
- 11% Monthly Premiums My Employees Can Afford
- 10% A Strong Network of Medical Providers